

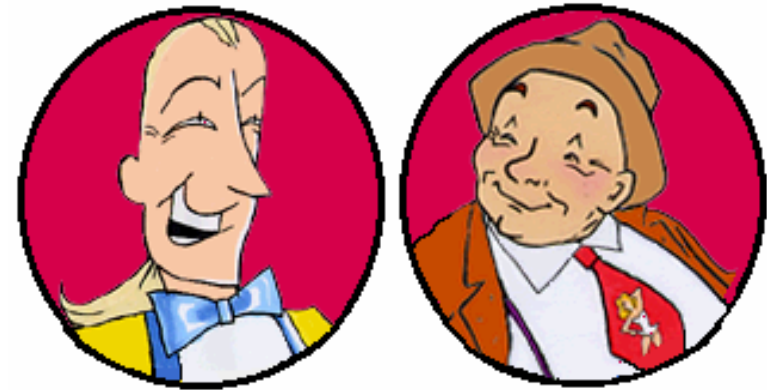
<i>100 job descriptions brought to life</i>	TRAVELLING SALESMAN	4.9
		Eval.



Here is the same text but you have to complete it with the right words. The first letter is given, as is the number of letters for each word to be written.

William : Make your **p** _____ on Internet Madam! You can't possibly be serious! Believe me, nothing beats **d** _____ **s** _____. On Internet, who will do the **d** _____ of how the product works, in your home? Who can really show you the **m** _____ in your hand where you can judge the **q** _____ ? Who will give you **s** _____? And look at all the **s** _____ I have in my van! Certainly on the Internet, they can use **p** _____ and there are **a** _____ for lower **p** _____! But it is possible that they will persuade you to **o** _____ a **p** _____ that you don't need. No, Madam, to make a good **s** _____, it is necessary to go **d** _____ **to d** _____. Anyway, here is your silver cutlery... See, it is exactly as it appears in the **c** _____! And here is your **b** _____. Silver knife-rests too? To match? Certainly, Madam, I'll show you them on my next **v** _____ to this **r** _____. Give my regards to your husband!

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Travelling salesman

William: Yes, Maximillion, it's me, William Wonderful, travelling salesman! Everyone knows me around here! They call me Bargain Bill! I travel the towns and villages in my van full of useful things to buy. I have well-known brands. I can demonstrate my products, I sell what from stock in my van and the rest from a catalogue. Order from the catalogue and I'll bring it on my next visit! Think of the little villages a long way from the town, and of isolated houses... I provide a service to all those who cannot travel to the shops!

.../...



And I give good prices! I go to the suppliers to replace my stock regularly so that I always have a good choice to offer my customers. And then I have my list of loyal customers. I keep up with all the latest innovations and with the competitors' prices. Naturally, I know how to persuade the buyers... But I only sell the best products, Maximillion, that I have tried myself and am able to talk about! Anyway, you can only sell what you like. It is the slogan of William Wonderful!

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In a similar line of work, William Wonderful could also have been:

demonstrator – telesales operator – commercial assistant – customer services representative – customer advisor – manager of vending machines – salesman – checkout assistant – product manager – departmental supervisor – area manager – sales manager – store manager – purchasing manager – marketing manager – Internet sales manager – merchandiser – door to door salesman – market vendor...



A few words relating to a travelling salesman's work:

Here is a text using a lot of words from the list. Read it carefully, as you will have to use the same words afterwards.

Argument	At home	Bill
Canvassing	Catalogue	Customers
Demonstration	Discount	Door to door
Doorstep selling	Journey	Merchandise
Order	Order book	Persuasion
Price	Product	Purchase
Quality	Region	Sale
Sample	Stock	Visit

William : Make your **purchases** on Internet Madam! You can't possibly be serious! Believe me, nothing beats **doorstep selling**. On Internet, who will do the **demonstration** of how the product works, in your home? Who can really show you the **merchandise** in your hand where you can judge the **quality**? Who will give you **samples**? And look at all the **stock** I have in my van! Certainly on the Internet, they can use **persuasion** and there are **arguments** for lower **prices**! But it is possible that they will persuade you to **order** a **product** that you don't need. No, Madam, to make a good **sale**, it is necessary to go **door to door**. Anyway, here is your silver cutlery... See, it is exactly as it appears in the **catalogue**! And here is your **bill**. Silver knife-rests too? To match? Certainly, Madam, I'll show you them on my next **visit** to this **region**. Give my regards to your husband!